Cascador Health

Connected Data, Better Healthcare

Real World Data (RWD) can provide answers in numerous use cases



CLINICAL / R&D

- Optimizing site selection
- Accelerating recruitment
- Power calculations
- Determining optimal dosing based on response
- Determining Real Word effect and outcomes of treatment
- Patient Identification



REGULATORY

- Compliance with EU MDR
- Supporting regulatory submissions
- Fulfilling post-marketing commitments
- Label expansions
- Performance in subpopulations excluded in clinical trials



MARKET ACCESS

- Comparative RW cohorts
- Patient journey pathways and associated costs
- Demonstrating economic value to payers
- Strengthen reimbursement applications
- Structuring value-based care proposals
- Enabling outcome



COMMERCIAL

- Providing business insights – to understand needs for education towards physicians and patients
- Understanding why a product is preferred by choice of HCPs
- Improve messaging
- Understanding why patients switch or discontinue treatment



MEDICAL

- Monitoring safety and adverse effects in real world
- Create a more granular view of benefits and risks
- Efficacy in understudied populations
- Identification of super responders or non-responders



RWD potential remains untapped

- Privacy laws are (falsely) invoked as obstacles // Risk-aversity
- Distrust from hospitals towards industry
- Industry is both supplier and customer of hospitals which make their negotiation position difficult
- Lack of priority / resources at hospitals
- Data quality issues
- Plethora of IT-systems & interfaces, with IT vendors setting up data lock-ins.
- Fragmented data supplier field

Cascador Can Help



- Founded in 2021
- Seasoned professionals with strong background in databrokerage and management in healthcare industry
- Based in Belgium
- Data network in Belgium & Switzerland – expansion in 2023

Cascador DNA

Focus on Governance

Secure ecosystem,
100% compliant with privacy regulations & GDPR;
transparant use of data

Added Value for Data Providers & Data Customers

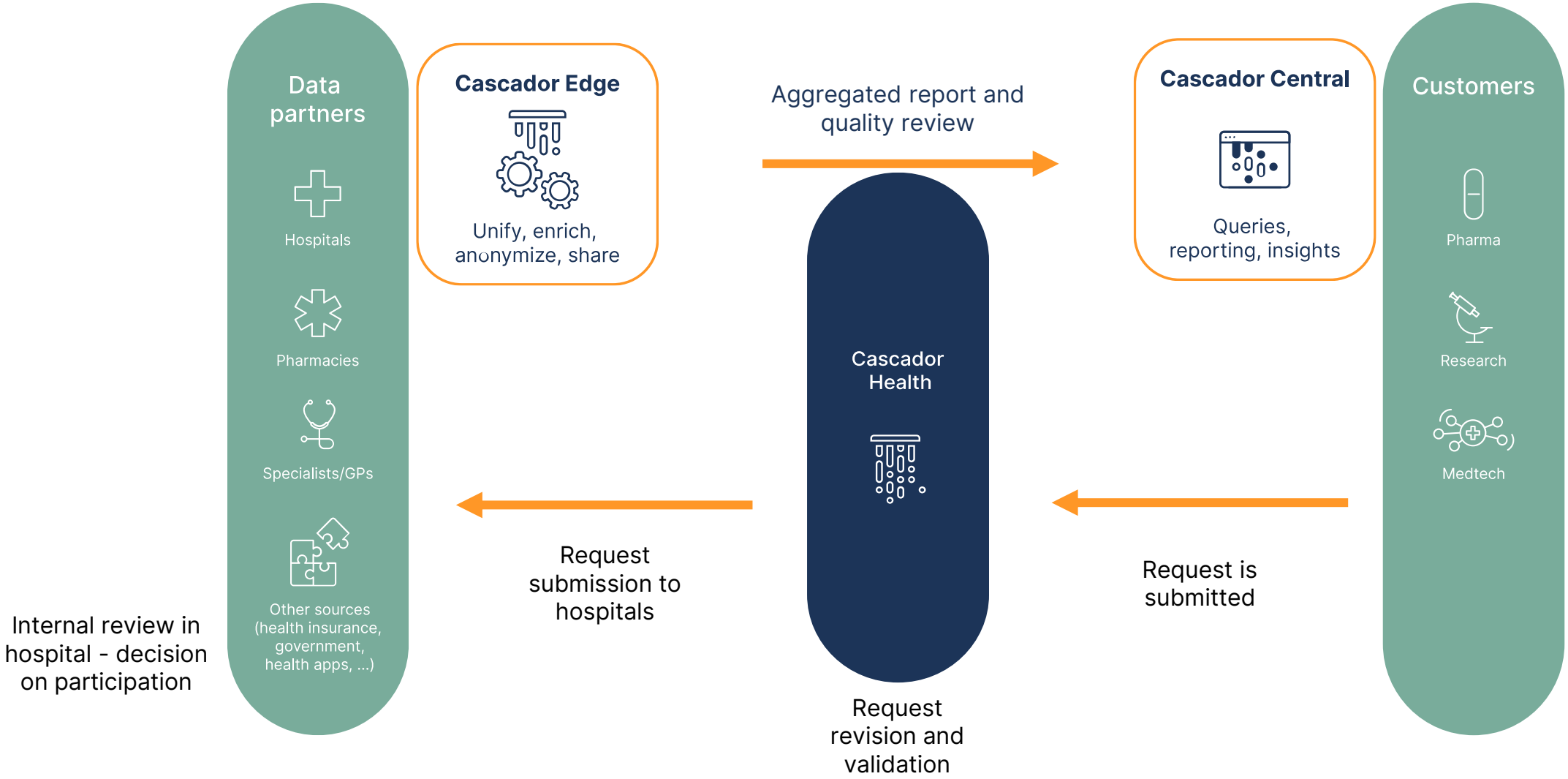
By helping parties that supply data, we are able to offer better access to RWD for data customers

Flexible and Pragmatic

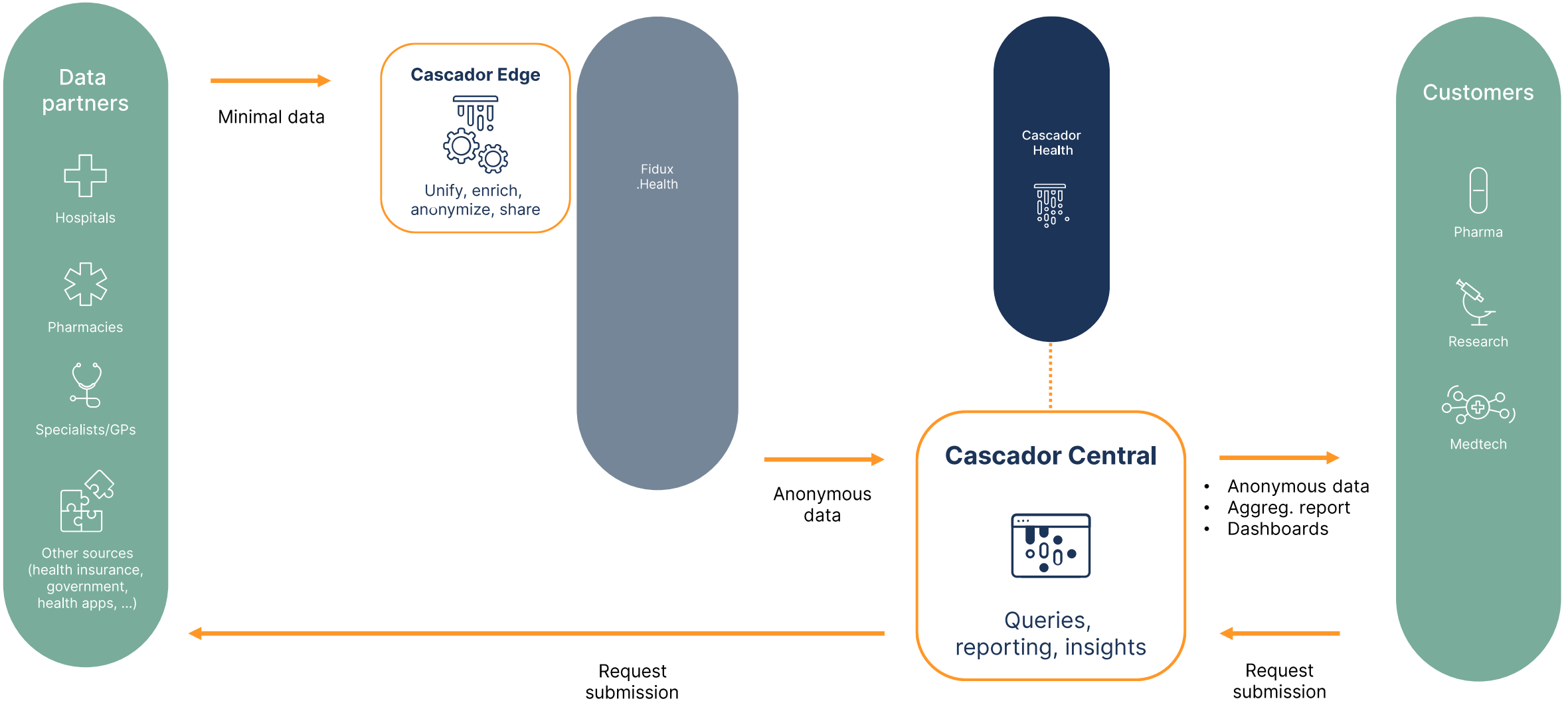
We start with data that is present and look at what is possible



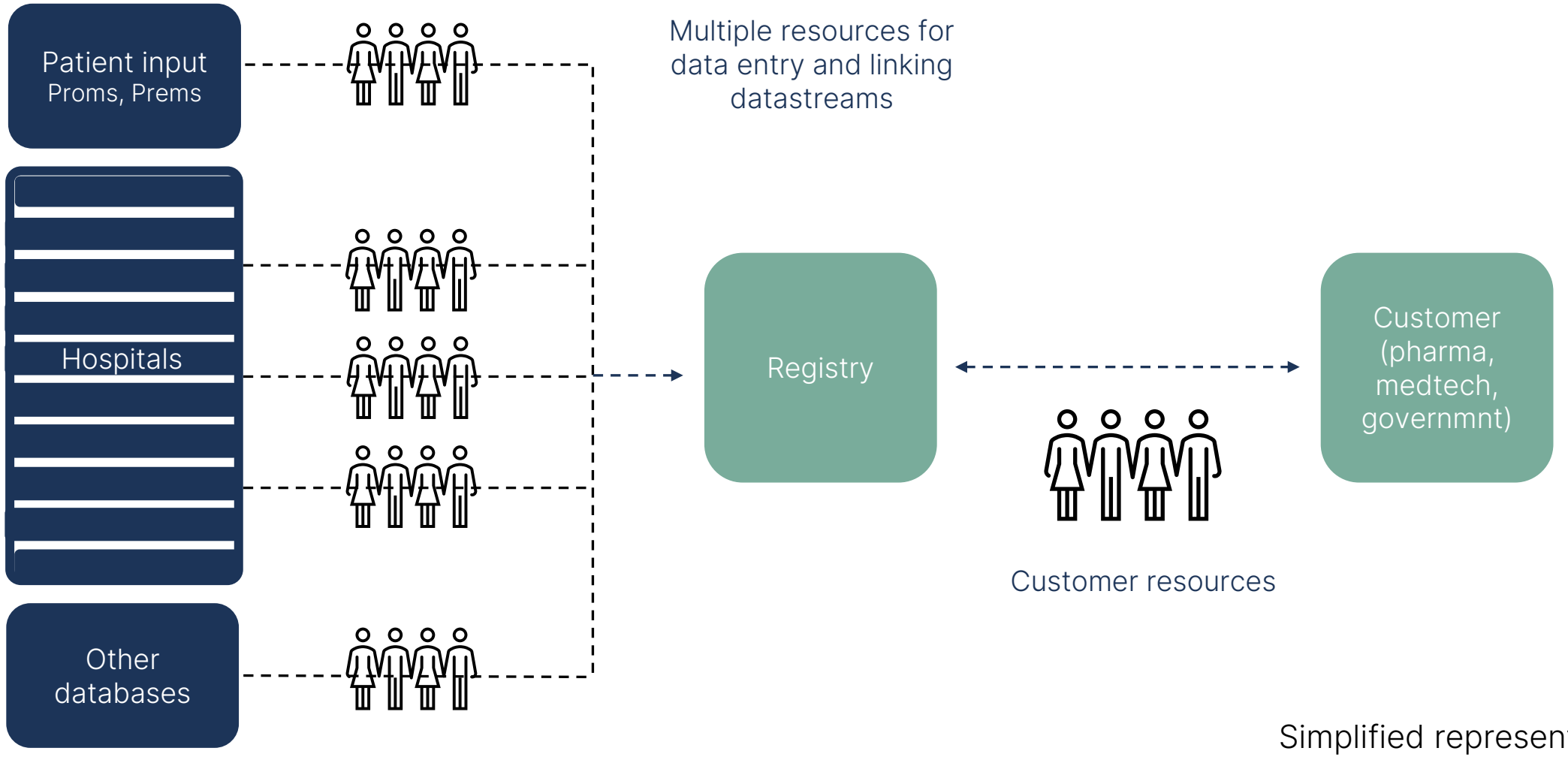
Cascador builds an ecosystem fueling growth for RWD use and valorisation



Flexible approach, including “Edge as service” (as of March 31)

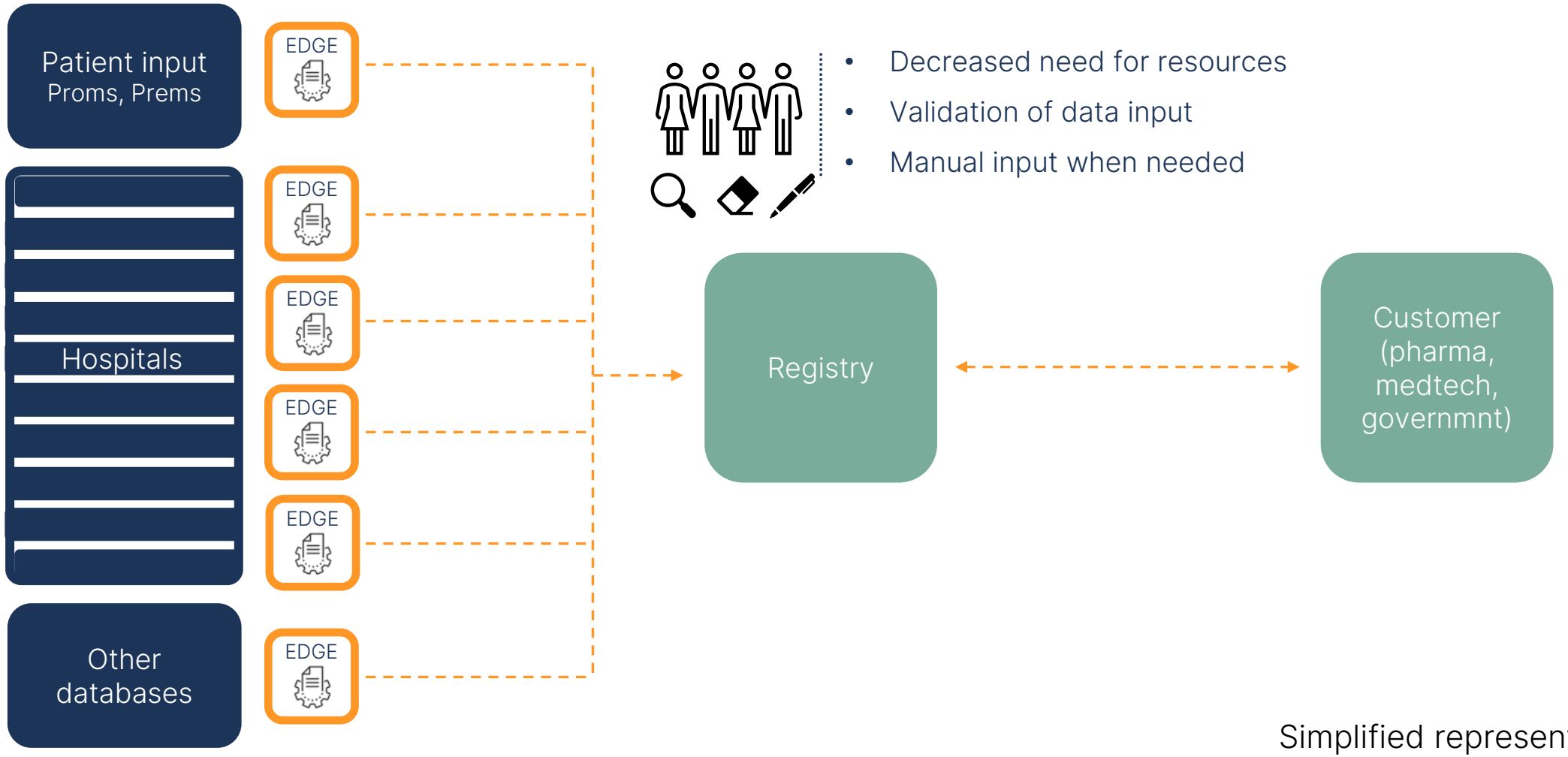


Today’s complexity surrounding registries



Simplified representation

Flexible ecosystem that can also feed registries



Simplified representation

Cascador Health – Making access to RWD easier

Worry-free project management

- Solid and secure privacy architecture (conform GDPR, HIPAA and local regulations)
- One contract vs. multiple contracts
- No upfront investments

Access to more (detailed) data

- A privileged collaboration with hospitals, enabling us to unlock more data
- Federated data architecture
- Multiple hospitals (academic & peripheral) and other datasources - multiple therapeutic areas

Proprietary Cascador software (Edge®)

- Data unification - Mapping to universal standard (FHIR, OMOP,...)
- Enrich when needed
- Data feeds for analytics, registries and hospital systems

International scope

- Current network of hospitals in Belgium and Switzerland
- Actively working on expansion to other EU countries in 2023



Cascador Health

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